



# North Waterloo

*Farmers Mutual Insurance Company*

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As the leader in customer-focused service in the rural Canadian property & casualty insurance industry, North Waterloo Farmers Mutual Insurance is a dynamic and motivated organization that is proud to fulfill the needs of our customers in an environment that emphasizes personal and professional growth. We are currently seeking a highly motivated, service-oriented professional for the position of:

## **Manager, Commercial/Farm Underwriting**

As an Underwriting Manager at North Waterloo, you will apply your proven leadership and performance management skills to guide, motivate and develop staff. Your commitment to customer service excellence will be evident when dealing with staff and brokers.

### **Position Responsibilities:**

- Manage Commercial/Farm policy portfolio to support achievement of operational and financial plans;
- Manage underwriting staff including hiring, setting and monitoring performance goals, managing performance and staff development;
- Maintain service levels by organizing and monitoring workflow, and setting priorities to ensure efficiency and productivity;
- Assist in the development of products, pricing and services that support corporate marketing strategies;
- Ensure that day-to-day practices conform to legal, regulatory, compliancy and privacy obligations as required within the regulatory environment;
- Maintain effective relationships with customers and business partners to acquire target market opportunities.

### **Qualifications:**

- University Degree or College Diploma
- CIP designation
- 10 years experience in commercial underwriting
- Experience in farm underwriting would be an asset
- Supervisory/ team leadership/management experience
- Excellent communication, analytical, organization and project management skills

Our ideal candidate will be a customer-focused, results oriented professional who communicates effectively, works cooperatively and demonstrates leadership and respect in a team environment.

If you have the qualifications we are seeking and thrive in a fast paced, growing environment, submit your resume and cover letter to:

Manager, Human Resources  
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